BUJY PLACE

THESIS COLLECTION FALL/WINTER LOOK BOOK



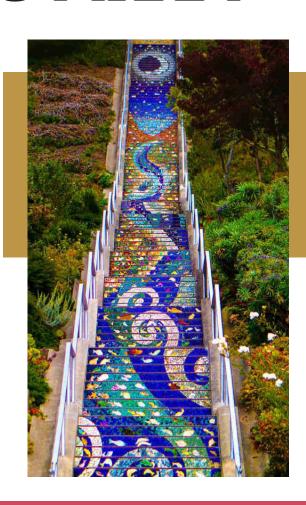


FALL 2022 OVERVIEW

STANVAN STREET

Inspired by the colors and patterns of the patterned victorian row homes in the Upper Haight, the concept of Stanyan St will be reflected in the warm earth and jewel tones of the color palette, and accented with the bright shades of bougainvillea and bottle brush trees.

Historical references to the Haight will be very subtle, reflected in modernized paisley printed fabrics and softly flaring silhouettes.







FA22 STYLE AND TREND

STANVAN STREET



Vibrantly printed classic sportswear separates -La Double J 2019



Gentle Volume - Hannah Kristina Metz



Tonal Print Mixing
-Ossie Clark



Ruffling and Volume
-Christophe Josse



Flare and wide leg silhouettes
-Victoria Beckham



Quilted Colorblocking

-Dodo Bar Or

Updated versions of 70's classics mixed with heritage American sportswear will push the aesthetic into its own time period, as well as softly gathered and ruffled details inspired by Ossie Clark and Biba to lend a gentle femininity.

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FALL 2022

Emerald

Kalamata

Cranberry

Orchid

Marigold

Coral Blush

Delivery 1: Color & Print

Deep earthy jewel tones of Kalamata, Orchid, and Emerald make up the core colors of the first delivery of Fall 2022. Soft neutral Buff, Marigold and Coal provide contrast.

Bold prints inspired by the heyday of swinging San Francisco, seen in the abstracted House Prints, the wild Animal Print, and whimsical Heart Stripe.

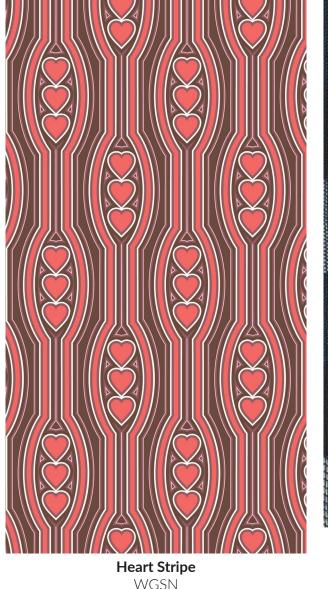
Textural interest comes from our Jacquard denim and Viscose Challis.



House Print Busy Place Original Print

STANVAN STREET







Patchwork Jacquard

Pacific Blue Denims

FALL CORE MATERIALS



Lyocell Challis

Name/Code: Olivia
Vendor: Gordon Fabrics
Content: 100% Tencel

Weight/Width: 58" / 128 GSM

Price: \$8.95/yard MOQ: 200 yards



Tencel Twill

Name/Code: Horizon
Vendor: Gordon Fabrics
Content: 100% Lyocell
Weight/Width: 55" / 200 GSM

Price: \$10.40/yard MOQ: 200 yards



Denim

Name/Code: S#J58293 Vendor: Pacific Blue Denims

Content: 95% Cotton 4% PES 1% Spandex

Weight/Width: 66" / 12.75oz

Price: \$5.28/yard MOQ: 100 yards

STANVAN STREET



Linen/Viscose Slub

Name/Code: Harper Vendor: Gordon Fabrics

Content: 85% Viscose, 15% Linen Weight/Width: 48" / 155 GSM

Price: \$8.45/yard MOQ: 200 yards



Sweater Knit

Name/Code: Olympia Vendor: Gordon Fabrics

Content: 62% Rayon, 19% Cotton, 13% Modal,

6% Spandex

Weight/Width: 48" / 155 GSM

Price: \$8.45/yard MOQ: 200 yards



Viscose Satin Twill

Name/Code: QL-029939 Vendor: Swatchon

Content: 100% Viscose Rayon Weight/Width: 50" / 128gsm

Price: \$5.37/yard MOQ: 50 yards

FALL FASHION MATERIALS





Faux Suede

Name/Code: Dakota Vendor: Gordon Fabrics

Content: 90% Polyester, 10% Spandex

Weight/Width: 57" / 250gsm

Price: \$8.75/yard MOQ: 200 yards

Jacquard Leaf Woven

Name/Code: QL-008533 Vendor: Swatchon

Content: 100% Viscose Rayon Weight/Width: 58" / 172gsm

Price: \$9.42/yard MOQ: 30 yards

Jacquard Patch Denim

Name/Code: PATCH/JAC Vendor: Pacific Blue Denims Content: 100% Cotton Weight/Width: 58" / 12oz

Price: \$9.75/yard MOQ: 100 yards

STANVAN STREET



Poly/Wool Boucle

Name/Code: Everest Vendor: Gordon Fabrics

Content: 60% Polyester, 40% Wool Weight/Width: 480 GSM 57/58" Wide

Price: \$13.75/yard MOQ: 200 yards



FALL GRAPHIC HIT

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BUSY PLACE FALL 2022

BUSY PLACE COLLECTION LOOKBOOK

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Jumpsuits	Busy Place	301	FA22 Flywheel Jumpsuit D2	Mixed Floral	XS, S, M, L, XL, XXL	\$57.75	\$165.00 30	\$4,950.00		\$1,155	
Dresses	Busy Place	302	FA22 Ozzy Dress D1	Orchid House	XS, S, M, L, XL, XXL	\$96.25	\$275.00 25	\$6,875.00		\$1,925	
Dresses	Busy Place	302	FA22 Ozzy Dress D1	Animal	XS, S, M, L, XL, XXL	\$96.25	\$275.00 25	\$6,875.00	20	\$1,925	
Dresses	Busy Place	302	FA22 Ozzy Dress D3	Aubergine Border	XS, S, M, L, XL, XXL	\$96.25	\$275.00 25	\$6,875.00		\$1,925	
Dresses	Busy Place	302	FA22 Ozzy Dress D3	Marigold Print	XS, S, M, L, XL, XXL	\$96.25	\$275.00 30	\$8,250.00	20	\$1,925	\$5,500
Dresses	Busy Place	303	FA22 Audrey Dress D1	Hearts Stripe	XS, S, M, L, XL, XXL	\$43.75	\$125.00 30	\$3,750.00	20	\$875	\$2,500
Dresses	Busy Place	303	FA22 Audrey Dress D1	Cranberry Jacquard	XS, S, M, L, XL, XXL	\$43.75	\$125.00 30	\$3,750.00	20	\$875	\$2,500
Dresses	Busy Place	304	FA22 Delmar Dress D1	Hearts Stripe	XS, S, M, L, XL, XXL	\$57.75	\$165.00 30	\$4,950.00	20	\$1,155	\$3,300
Dresses	Busy Place	304	FA22 Delmar Dress D1	Cranberry Jacquard	XS, S, M, L, XL, XXL	\$57.75	\$165.00 30	\$4,950.00	20	\$1,155	\$3,300
Dresses	Busy Place	305	FA22 Robin Wrap Dress D2	Coral Paisley	XS, S, M, L, XL, XXL	\$56.00	\$160.00 30	\$4,800.00	20	\$1,120	\$3,200
Dresses	Busy Place	305	FA22 Robin Wrap Dress D2	Mixed Floral	XS, S, M, L, XL, XXL	\$56.00	\$160.00 30	\$4,800.00	20	\$1,120	\$3,200
Dresses	Busy Place	306	FA22 Sutro Dress D3	Copper Fronds	XS, S, M, L, XL, XXL	\$43.75	\$125.00 30	\$3,750.00		\$875	
Dresses	Busy Place	306	FA22 Sutro Dress D3	Kalamata Scallop	XS, S, M, L, XL, XXL	\$43.75	\$125.00 30	\$3,750.00		\$875	
Woven Tops	Busy Place	307	FA22 Chelsea Tie Button Up D1	Hearts Stripe	XS, S, M, L, XL, XXL	\$35.00	\$100.00 25	\$2,500.00		\$700	
Woven Tops	Busy Place	307	FA22 Chelsea Tie Button Up D1	Orchid House	XS, S, M, L, XL, XXL	\$35.00	\$100.00 25	\$2,500.00		\$700	
Woven Tops	Busy Place	308	FA22 Jesse Wrap Blouse D1	Marigold	XS, S, M, L, XL, XXL	\$49.00	\$140.00 25	\$3,500.00		\$980	
Woven Tops	Busy Place	308	FA22 Jesse Wrap Blouse D1	Fog	XS, S, M, L, XL, XXL	\$49.00	\$140.00 25	\$3,500.00		\$980	
Woven Tops	Busy Place	308	FA22 Jesse Wrap Blouse D1	Alabaster	XS, S, M, L, XL, XXL	\$49.00	\$140.00 25	\$3,500.00		\$980	
Woven Tops	Busy Place	309	FA22 Tuxedo Blouse D1	Hearts Stripe	XS, S, M, L, XL, XXL	\$40.25	\$115.00 25	\$2,875.00		\$805	
Woven Tops	Busy Place	309	FA22 Tuxedo Blouse D1	Cranberry Jacquard	XS, S, M, L, XL, XXL	\$40.25	\$115.00 25	\$2,875.00		\$805	
Woven Tops Woven Tops	Busy Place	310	FA22 Tuxedo Biouse DI FA22 Grant Button Up D2	Mixed Floral	XS, S, M, L, XL, XXL	\$40.25	\$95.00 25	\$2,875.00		\$665	
	Busy Place	310	FA22 Grant Button Up D2	Coral Paisley	XS, S, M, L, XL, XXL	\$33.25	\$95.00 25	\$2,375.00		\$665	
Woven Tops		310	FA22 Grant Button Up D2 FA22 Maraposa Blouse D1			\$33.25	\$95.00 25 \$75.00 25	\$2,375.00		\$525	
Woven Tops	Busy Place			Marigold	XS, S, M, L, XL, XXL						
Woven Tops	Busy Place	310	FA22 Maraposa Blouse D1	Fog	XS, S, M, L, XL, XXL	\$26.25	\$75.00 25	\$1,875.00		\$525	
Woven Tops	Busy Place	311	FA22 Keyhole Blouse D3	Aubergine Border	XS, S, M, L, XL, XXL	\$29.75	\$85.00 25	\$2,125.00		\$595	
Woven Tops	Busy Place	311	FA22 Keyhole Blouse D3	Marigold Print	XS, S, M, L, XL, XXL	\$29.75	\$85.00 25	\$2,125.00		\$595	
Knit Tops	Busy Place	312	FA22 Houses Logo Ringer Tee D2	Alabaster/Midnight	XS, S, M, L, XL, XXL	\$19.25	\$55.00 30	\$1,650.00		\$385	
Knit Tops	Busy Place	313	FA22 Ivy Knit Top D2	Coal/Coral	XS, S, M, L, XL, XXL	\$31.50	\$90.00 30	\$2,700.00		\$630	
Knit Tops	Busy Place	313	FA22 Ivy Knit Top D2	Alabaster/Turmeric	XS, S, M, L, XL, XXL	\$31.50	\$90.00 30	\$2,700.00		\$630	
Knit Tops	Busy Place	314	FA22 Willow Turtleneck D3	Coal/Coal	XS, S, M, L, XL, XXL	\$35.00	\$100.00 30	\$3,000.00		\$700	
Knit Tops	Busy Place	314	FA22 Willow Turtleneck D3	Crimson/Coal	XS, S, M, L, XL, XXL	\$35.00	\$100.00 30	\$3,000.00		\$700	
Skirts	Busy Place	315	FA22 Minerva Skirt D1	Animal	XS, S, M, L, XL, XXL	\$24.50	\$70.00 30	\$2,100.00		\$490	
Skirts	Busy Place	315	FA22 Minerva Skirt D1	Patchwork Jacquard	XS, S, M, L, XL, XXL	\$24.50	\$70.00 30	\$2,100.00		\$490	
Skirts	Busy Place	315	FA22 Valencia Skirt D2	Coal	XS, S, M, L, XL, XXL	\$33.25	\$95.00 30	\$2,850.00		\$665	
Skirts	Busy Place	315	FA22 Valencia Skirt D2	Turmeric	XS, S, M, L, XL, XXL	\$33.25	\$95.00 30	\$2,850.00		\$665	
Pants/Shorts	Busy Place	316	FA22 Alma Trousers D1	Orchid House	XS, S, M, L, XL, XXL	\$57.75	\$165.00 30	\$4,950.00		\$1,155	
Pants/Shorts	Busy Place	316	FA22 Alma Trousers D1	Animal	XS, S, M, L, XL, XXL	\$57.75	\$165.00 30	\$4,950.00		\$1,155	
Pants/Shorts	Busy Place	317	FA22 Bernal Cropped Trouser D1	Orchid House	XS, S, M, L, XL, XXL	\$42.00	\$120.00 30	\$3,600.00		\$840	
Pants/Shorts	Busy Place	317	FA22 Bernal Cropped Trouser D1	Animal	XS, S, M, L, XL, XXL	\$42.00	\$120.00 30	\$3,600.00	20	\$840	
Pants/Shorts	Busy Place	317	FA22 Bernal Cropped Trouser D3	Kalamata Scallop	XS, S, M, L, XL, XXL	\$42.00	\$120.00 30	\$3,600.00		\$840	
Pants/Shorts	Busy Place	317	FA22 Bernal Cropped Trouser D3	Copper Fronds	XS, S, M, L, XL, XXL	\$42.00	\$120.00 30	\$3,600.00	20	\$840	\$2,400
Denim	Busy Place	320	FA22 Fulton Flare Jeans D1	Indigo	26, 27, 28, 29, 30, 31, 32, 33, 34	\$49.00	\$140.00 30	\$4,200.00		\$980	
Denim	Busy Place	320	FA22 Fulton Flare Jeans D1	Patchwork Jacquard	26, 27, 28, 29, 30, 31, 32, 33, 34	\$49.00	\$140.00 30	\$4,200.00	20	\$980	\$2,800
Denim	Busy Place	321	FA22 Page Jeans D1	Indigo	26, 27, 28, 29, 30, 31, 32, 33, 34	\$49.00	\$140.00 30	\$4,200.00	20	\$980	\$2,800
Denim	Busy Place	321	FA22 Page Jeans D1	Fog	26, 27, 28, 29, 30, 31, 32, 33, 34	\$49.00	\$140.00 30	\$4,200.00		\$980	
Denim	Busy Place	321	FA22 Page Jeans D2	Coal	26, 27, 28, 29, 30, 31, 32, 33, 34	\$49.00	\$140.00 30	\$4,200.00	20	\$980	\$2,800
Denim	Busy Place	322	FA22 Belgrave Straight Leg Jeans D3	Indigo	26, 27, 28, 29, 30, 31, 32, 33, 34	\$49.00	\$140.00 30	\$4,200.00	20	\$980	\$2,800
Denim	Busy Place	322	FA22 Belgrave Straight Leg Jeans D3	Coal	26, 27, 28, 29, 30, 31, 32, 33, 34	\$49.00	\$140.00 30	\$4,200.00	20	\$980	\$2,800
Outerwear	Busy Place	323	FA22 Janey Bomber Jacket D1	Fir	XS, S, M, L, XL, XXL	\$54.25	\$155.00 30	\$4,650.00	20	\$1,085	
Outerwear	Busy Place	323	FA22 Janey Bomber Jacket D1	Noir	XS, S, M, L, XL, XXL	\$54.25	\$155.00 30	\$4,650.00	20	\$1,085	
Outerwear	Busy Place	324	FA22 Hyde Blazer D1	Orchid House	XS, S, M, L, XL, XXL	\$87.50	\$250.00 20	\$5,000.00	20	\$1,750	\$5,000
Outerwear	Busy Place	324	FA22 Hyde Blazer D1	Animal	XS, S, M, L, XL, XXL	\$87.50	\$250.00 20	\$5,000.00		\$1,750	
Outerwear	Busy Place	325	FA22 Ashbury Trench Coat D1	Cranberry	XS, S, M, L, XL, XXL	\$78.75	\$225.00 25	\$5,625.00		\$1,575	
Outerwear	Busy Place	325	FA22 Ashbury Trench Coat D1	Animal	XS, S, M, L, XL, XXL	\$78.75	\$225.00 25	\$5,625.00		\$1,575	
Outerwear	Busy Place	326	FA22 Hayes Sweatshirt D2	Alabaster	XS, S, M, L, XL, XXL	\$35.00	\$100.00 30	\$3,000.00		\$700	
Outerwear	Busy Place	326	FA22 Hayes Sweatshirt D2	Coal	XS, S, M, L, XL, XXL	\$35.00	\$100.00 30	\$3,000.00		\$700	
Outerwear	Busy Place	327	FA22 Rivoli Quilt Coat D2	Olive Paisley	XS, S, M, L, XL, XXL	\$70.00	\$200.00 20	\$4,000.00		\$1,400	
Outerwear	Busy Place	327	FA22 Rivoli Quilt Coat D2	Mixed Floral	XS, S, M, L, XL, XXL	\$70.00	\$200.00 20	\$4,000.00		\$1,400	
Outerwear	Busy Place	328	FA22 Parkwide Coat (Solid) D3	Coal	XS, S, M, L, XL, XXL	\$122.50	\$350.00 20	\$7,000.00		\$2,450	
Outerwear	Busy Place	332	FA22 Parkwide Coat (Print) D3	Kalamata Scallop	XS, S, M, L, XL, XXL	\$122.50	\$350.00 20	\$7,000.00		\$2,450	
Outerwear	Busy Place	329	FA22 Upper Terrace Cardian D3	Marigold Print	XS, S, M, L, XL, XXL	\$52.50	\$150.00 25	\$3,750.00		\$1,050	
Outerwear	Busy Place	329	FA22 Upper Terrace Cardian D3	Aubergine Border	XS, S, M, L, XL, XXL	\$52.50	\$150.00 25	\$3,750.00		\$1,050	
	Busy Place	330	WI22 Eugenia Duster D1	Patchwork Jacquard	XS, S, M, L, XL, XXL	\$66.50	\$190.00 25 \$190.00 35	\$6,650.00		\$1,030	
Outerwear											

Screenshot of season assortment spreadsheet

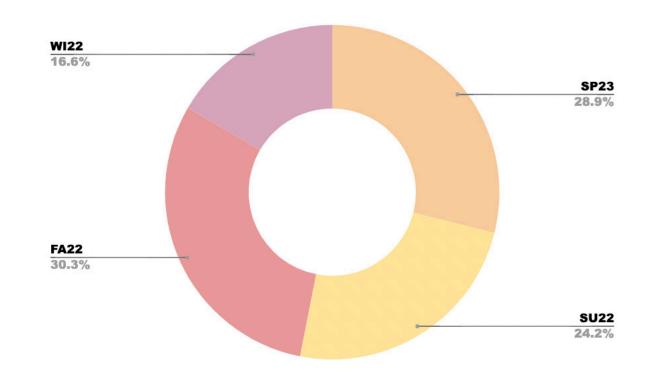
FA22 ASSORTMENT STANVAN STREET

Our Fall collection is our largest of the first year of business. Fall collections tend to be one of the largest of the year for brands similar to Busy Place.

The changing of the seasons, along with various shopping events that fall during the Fall, tend to increase shopping and spending among our target customer base.

By having a solid assortment with a strong array of our core styles, we can show the market and our prospective customers what Busy Place is all about.



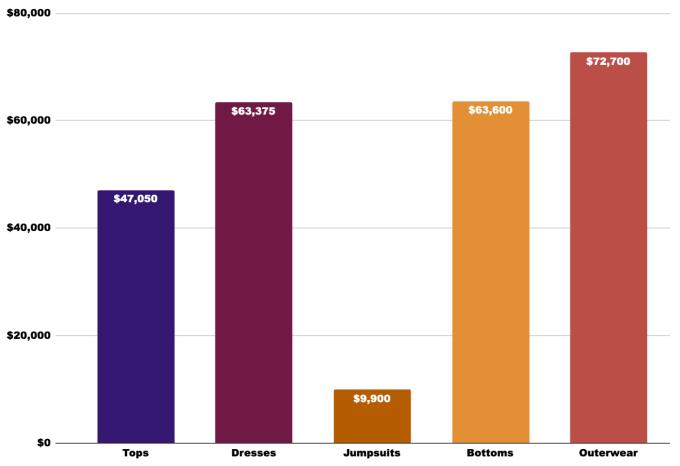


	Woven Tops	Dresses	Jumpsuits	Knit Tops	Pants/Shorts	Denim	Outerwear	Skirts	Accessories	TOTAL
Total assortment	13	12	2	5	6	7	15	4	0	64
Total Retail	\$34,000.00	\$63,375.00	\$9,900.00	\$13,050.00	\$24,300.00	\$29,400.00	\$72,700.00	\$9,900.00	\$0.00	\$ 256,625.00
COGS	\$11,900.00	\$22,181.25	\$3,465.00	\$4,567.50	\$8,505.00	\$10,290.00	\$25,445.00	\$3,465.00	\$0.00	\$ 89,818.75
Total quantity to										
order	325	345	60	150	180	210	375	120	0	1765

FA22 ASSORTMENT STATS

STANVAN STREET

FA22 Retail Sales by Category

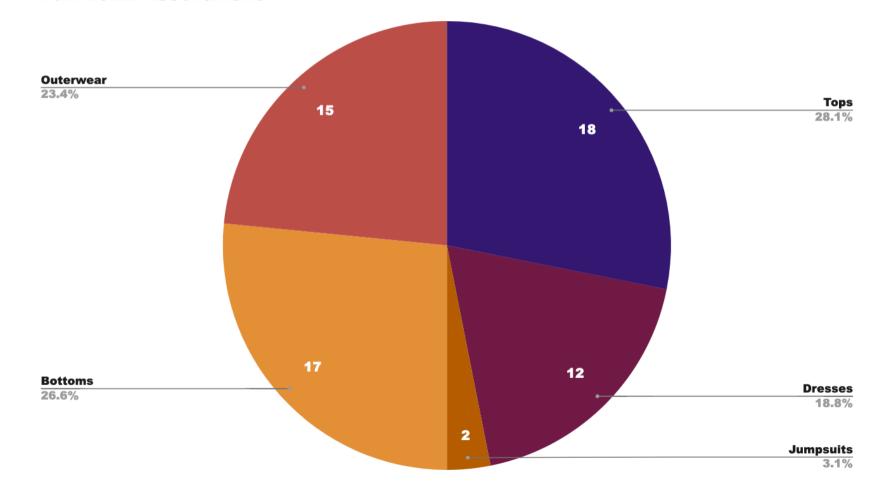


Fall sales will be dominated by Dresses and Outerwear, both of which are the driving leads in terms of projected sales.

Both Dresses and Outerwear have higher price points than other categories and therefore a higher quantity assortment of Tops and Bottoms at lower price points will balance this out.

This season is all about visual impact, which will hopefully pay off in forging a spot for Bisy Place in the online retailer landscape.

Fall 2022 Assortment



SEASON LINEUP: FA22

DELIVERY 1 - 08/01/22



Ozzy Dress

Style #: FA22-1302 Size Range: XS-XXL Fabric: Tencel Twill

Colorways: Animal, Heart Stripe, House Print

Cost: \$96.25 Retail: \$275

Janey Bomber Jacket

Style #: FA22-1323 Size Range: XS-XXL Fabric: Viscose Satin Twill Colorways: Fir, Noir Cost: \$54.25 Retail: \$155

Minerva Skirt

Style #: FA22-1315 Size Range: XS-XXL Fabric: Tencel Twill, Cotton Denim Colorways: Animal, Jacquard Denim Cost: \$24.50 Retail: \$70

Fulton Jeans

Style #: FA22-1320 Size Range: 26-34 Fabric: Cotton/Span Denim Colorways: Navy, Fog Patchwork Cost: \$49

Cost: \$49 Retail: \$140

Jesse Blouse

Style #: FA22-1308 Size Range: XS-XXL Fabric: Cotton/Linen Weave Colorways: Marigold, Fog, Alabaster Cost: \$49

Cost: \$49 Retail: \$140

Audrey Dress

Style #: FA22-1303 Size Range: XS-XXL Fabric: Viscose Jacquard, Tencel Challis Colorways: Heart Stripe & Cranberry Jacquard Cost: \$43.75

SEASON LINEUP: FA22



Chelsea Necktie Blouse

Style #: FA22-1307 Size Range: XS-XXL Fabric: Viscose/Linen Weave Colorways: Heart Stripe, House Print Cost: \$35

Page St. Jeans

Style #: FA22-1321 Size Range: 26-34 Fabric: Cotton/Span Denim Colorways: Navy, Fog Cost: \$49 Retail: \$140

Hyde Blazer

Style # FA22-1324 Size Range: XS-XXL Fabric: Tencel Twill Colorways: House Print, Animal Cost: \$87.50 Retail: \$250

Alma Trousers

Style #: FA22-1316 Size Range: XS-XXL Fabric: Tencel Twill Colorways: House Print, Animal Cost: \$57.75 Retail: \$120

Mariposa Top

Style #: FA22-1310 Size Range: XS-XXL Fabric: Viscose/Linen Woven Colorways: Fog, Marigold Cost: \$26.25 Retail: \$75

Tuxedo Blouse

Style #: FA22-1309 Size Range: XS-XXL Fabric: Tencel Challis, Viscose Jacquard Colorways: Heart Stripe, Marigold Jacquard Cost: \$40.25 Retail: \$115

SEASON LINEUP: FA22

DELIVERY 1 - 08/01/22

Eugenia Duster

Style #: FA22-1330 Size Range: XS-XXL Fabric: Jacquard Patch Denim Colorways: Fog Jacquard Denim

Cost: \$66.50 Retail: \$190

Ashbury Trench Coat

Style #: FA22-1325 Size Range: XS-XXL Fabric: Tencel Twill. Faux Suede Colorways: Animal, Cranberry Cost: \$78.75

Retail: \$225

Bernal Cropped Trouser

Style #: FA22- 1317 Size Range: XS-XXL Fabric: Tencel Twill Colorways: House Print, Animal Cost: \$42 Retail: \$120

Delmar Dress

Style #: FA22-1304 Size Range: XS-XXL Fabric: Viscose Challis, Rayon Jacquard Colorways: Heart Stripe, Cranberry Jac Cost: \$57.75

Coal

FALL 2022

Delivery 2: Color & Print

Coral

Turmeric

Alabaster

Following our first delivery, the second will continue off of the earthy jewel tones, adding bright shades of Coral, Turmeric and Alabaster for breathing room to the mix.

Paisleys have their moment to shine with shades in Coral and Olive, as well as a panel Mixed Floral print with juicy Mango brightening up the dark hues of the background.

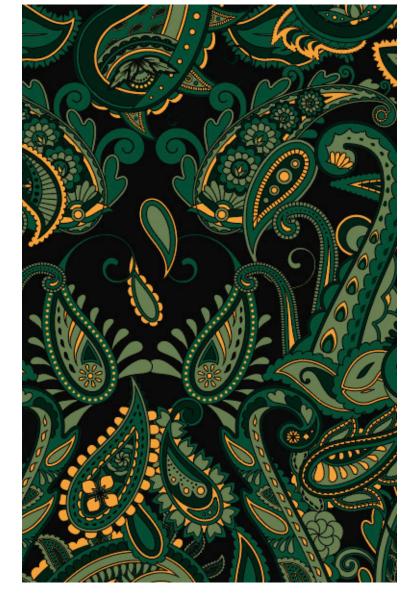


Coral Paisley WGSN

STANVAN STREET



Mixed Floral WGSN



Olive Paisley WGSN

SEASON LINEUP: FA22

DELIVERY 2 - 09/01/22



Hayes Sweatshirt

Style #: FA22-2326 Size Range: XS-XXL Fabric: Cotton/Modal Sweater Knit Colorways: Alabaster, Coal

Cost: \$35 Retail: \$100

Style #: FA22-2310 Size Range: XS-XXL Fabric: Tencel Twill Colorways: Mixed Floral, Coral Paisley Cost: \$33.25

Retail: \$95

Style #: FA22-2305 Size Range: XS-XXL Fabric: Tencel Twill Colorways: Mixed Floral, Coral Paisley Cost: \$56 Retail: \$160

Style #: FA22-2327 Size Range: XS-XXL Fabric: Tencel Twill Colorways: Olive Paisley, Mixed Floral Cost: \$70

Retail: \$200

Style #FA22-2312 Size Range: XS-XXL Fabric: Cotton/Modal Jersey Colorways: Alabaster Cost: \$19.25 Retail: \$55

Style #: FA22-2315 Size Range: XS-XXL Fabric: Modal Rib Knit Jersey Colorways: Noir, Turmeric Cost: \$33.25 Retail: \$95

SEASON LINEUP: FA22

DELIVERY 2 - 09/01/22



Ivy Knit Top

Style #: FA22-2312 Size Range: XS-XXL Fabric: Modal Sweater Knit Colorways: Coal, Alabaster Cost: \$31.50

Page St. Jeans

Style #: FA22-2321 Size Range: 26-34 Fabric: Cone Indigo Denim Colorways: Coal Cost: \$49 Retail: \$140

Flywheel Jumpsuit

Style #: FA22-2301 Size Range: XS-XXL Fabric: Tencel Twill Colorways: Mixed Floral, Olive Paisley Cost: \$57.75

Retail: \$165

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Coal

FALL 2022

Aubergine

Delivery 3: Color & Print

Copper

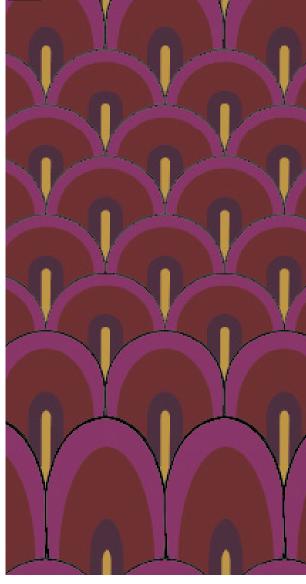
Orchid

Marigold

Olive

The last delivery of fall is significantly warmer in tone, with rich shades of Copper, Aubergine, and Orchid throughout. Coal black and Marigold provide a base for our hero colors to

An arabesque Aubergine Border print lends placed interest, and our original Scallop print brings some deco influences. Nature is referenced in the Fronds print as well as the allover Marigold Print.



Kalamata Scallop Busy Place Original Print

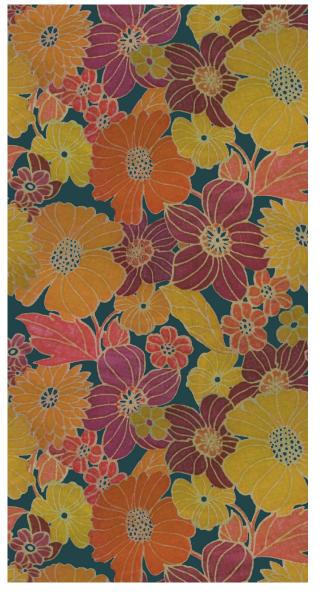
STANVAN STREET



Aubergine Border WGSN Print



Copper Fronds Gordon Fabrics Stock Print



Marigold

WGSN Print

SEASON LINEUP: FA22

DELIVERY 3 - 10/01/22



Parkwide Coat

Style #: FA22-3328 Size Range: XS-XXL Fabric: Wool Melton

Colorways: Kalamata Scallop, Coal

Cost: \$122.50 Retail: \$350

Willow Mockneck

Style #: FA22-3314 Size Range: XS-XXL Fabric: Sweater Knit Colorways: Crimson, Coal Cost: \$26.25

Retail: \$100

Bernal Crop Trouser

Style #: FA22-3317 Size Range: XS-XXL Fabric: Tencel Challis Colorways: Kalamata Scallop, Copper Fronds Cost: \$42

Retail: \$120

Keyhole Blouse

Style #: FA22-3311
Size Range: XS-XXL
Fabric: Tencel Twill
Colorways: Marigold, Aubergine Border
Cost: \$29.75
Retail: \$85

Belgrave Jeans

Style #: FA22-3322 Size Range: 26-34 Fabric: Cone Indigo Denim Colorways: Noir, Indigo Cost: \$49 Retail: \$140

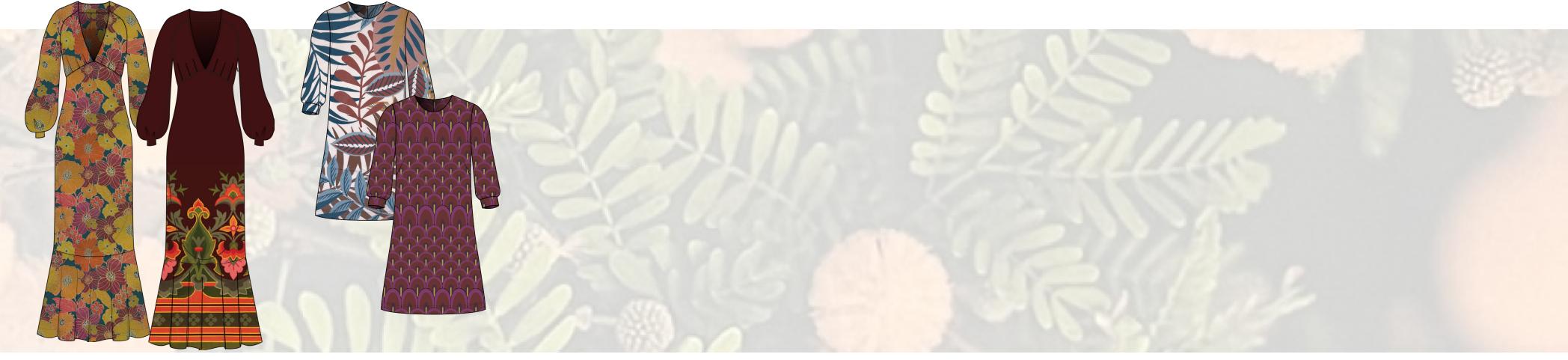
Upper Terrace Cardigan

Style #: FA22-3329 Size Range: XS-XXL Fabric: Sweater Knit Colorways: Coal, Aubergine Border

Cost: \$52.50 Retail: \$150

SEASON LINEUP: FA22

DELIVERY 3 - 10/01/22



Ozzy Dress

Style #: FA22-3302 Size Range: XS-XXL Fabric: Tencel Twill

Colorways: Marigold, Aubergine Border

Cost: \$96.25 Retail: \$275

Sutro Dress

Style #: FA22-3306 Size Range: XS-XXL Fabric: Tencel Challis

Colorways: Copper Fronds, Kalamata Scallop

Cost: \$43.75 Retail: \$125



WI22 OVERVIEW GREEN DREAMER

Winter 2022 was inspired by the rainy weather of Northern California and the Pacific Northwest.

When snow blankets other areas of the country and most greenery dies, in San Francisco we are suddenly surrounded with green and new growth amidst cold fog and misty rain.

We wanted to capture this feeling for Green Dreamer.









WI22 STYLE AND TREND

GREEN DREAMER



Bold, 70's Style Collars

Ellery



Dundas



Exaggerated Sleeve Volume

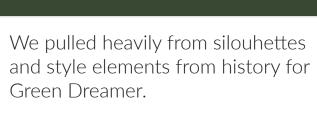
Vintage image from Rodeo Magazine



Biba



High Neckline Interest



Barabara Hulanicki's design work at Biba in the 1970's was a strong infuence on collars, sleeves and use of heavier fabrics.



Craft inspired ornamentation and print

Cucculelli Shaheen



Yoke Interest

Dundas

WINTER 22

Coal

Fir

Crimson

Chestnut

Rose

Turmeric

Delivery 1: Color & Print

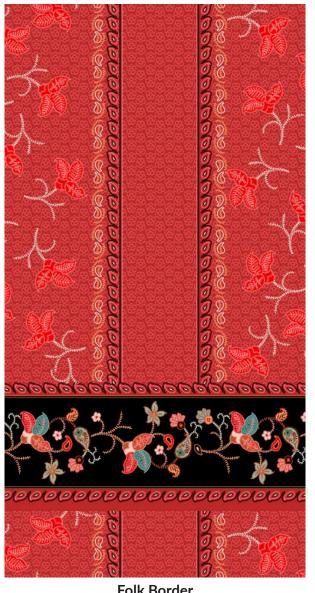
Color needed to be warm, yet dark and mysterious. Contrasting tones of Coal and Crimson work well with elements of Fir green and cheery Turmeric.

Print direction was inspired by handcrafts and folk textile arts.
Chain Vine is a faux embroidery print, and Folk Border draws on patchworking elements. The delicate flower arrangements of Britlyn's collaboration print draws on the hand made feeling.



Dark Daisy WGSN

GREEN DREAMER



Folk Border WGSN



Britlyn Floral CollageBusy Place Original



Chain VineCFL Studio Prints

PRINT COLABORATION













GREEN DREAMER

BRITLYN SIMONE

Floral Artist

INTRODUCTION

Britlyn is a florist located in Portland, OR. Her whimsical arrangements are full of movement and whimsy by her use of long stems, asymmetrical arrangements and clever use of color.

She utilizes local and seaonal plants, some of which are grown in her back yard, and her flowering works can be seen at events all over the world.

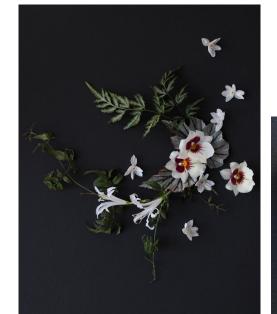
WI22 PRINT DEVELOPMENT

BRITLYN SIMONE: FLORAL ARTIST





We chose Britlyn to shoot a variety of late winter floral arrangements at her home studio in arrangements that we could collage together into a repeat border print, inspired by the lush greenery of rainy pacific northwest winters.









After a particularly rainy winter in San Francisco, we were inspired by the surprising deep greens of the normally quite thirsty foliage of the city. Mushrooms cropped up all over green spaces due to the rain, and we wanted to capture that feeling in this print.





BRITLYN COLLAGE PRINT

 $_{2}$

CORE MATERIALS: W122



Tencel Twill

100% Lyocell Tencel
Gordon Fabrics
"Horizon"

200 GSM, 55/57" Wide
Price: \$10.40 / MOQ 200 Yards

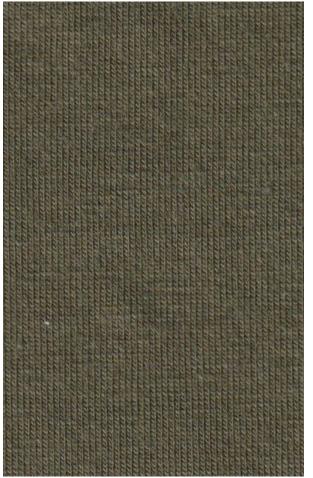


Sueded Cupro
60% Cupro, 40% Viscose
Gordon Fabrics
"Geneva"
110 GSM, 53/54" Wide
Price: \$13.15 / MOQ 200 Yards



Faux Suede
90% Recycled Polyester, 10% Spandex
Gordon Fabrics
"Dakota"
250 GSM, 57/58" Wide
Price: \$8.75 / MOQ 200 Yards

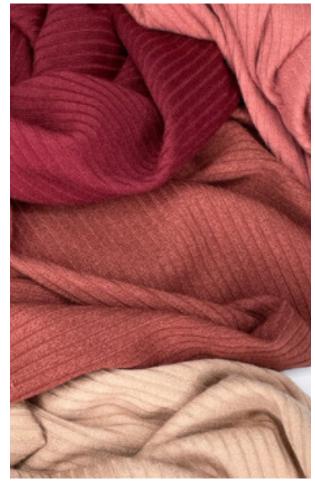
GREEN DREAMER



Single Jersey
57.5% Cotton, 37.5% Modal, 5% Spancex
Gordon Fabrics
"Hudson"
200 GSM, 58/60" Wide
Price: \$9.10 / MOQ 200 Yards



Sweater Knit
62% Rayon, 19% Cotton, 13% Modal, 6% Span
Gordon Fabrics
"Olympia"
258 GSM, 58/60" Wide
Price: \$10.15 / MOQ 200 Yards



Rib Knit
70% Polyester, 27% Rayon, 3% Span
Gordon Fabrics
"Jasper"
295 GSM, 48/50" Wide
Price: \$10.30 / MOQ 200 Yards

FASHION MATERIALS: W122



Faux Sherpa 100% Polyester Gordon Fabrics "Maxine"

480 GSM, 58/60" Wide Price: \$11.40 / MOQ 200 Yards



Ecovero Satin

60% Ecovero, 40% Rayon Gordon Fabrics "Chiara" 135 GSM, 56/57" Wide Price: \$9.85 / MOQ 200 Yards

GREEN DREAMER



GREEN DREAMER TEE GRAPHIC

Busy Place WI22 Flywheel Jumpsuit D1 XS, S, M, L, XL, XXL\$165.00 30 Jumpsuits Britlyn Collage WI22 Flywheel Jumpsuit D1 XS, S, M, L, XL, XXL Jumpsuits Busy Place Chain Vine \$57.75 \$165.00 30 **Busy Place** WI22 Dolores Overalls D2 Camel XS, S, M, L, XL, XXL \$42.00 \$120.00 30 Jumpsuits WI22 Dolores Overalls D2 XS, S, M, L, XL, XXL Busy Place Mahogany \$42.00 \$120.00 30 Jumpsuits WI22 Franconia Dress D1 Chain Vine XS, S, M, L, XL, XXL \$33.25 30 Dresses **Busy Place** \$95.00 XS, S, M, L, XL, XXL 30 Dresses WI22 Franconia Dress D1 Britlyn Collage \$33.25 \$95.00 **Busy Place** Stardust XS, S, M, L, XL, XXL \$113.75 \$325.00 30 Dresses **Busy Place** WI22 Ozzy Dress (Fancy Fabric) D2 XS, S, M, L, XL, XXL \$113.75 \$325.00 30 **Busy Place** WI22 Ozzy Dress (Fancy Fabric) D2 Nouveau Border Dresses WI22 Bryant Knit Dress D2 XS, S, M, L, XL, XXL Busy Place Coal \$35.00 \$100.00 30 Dresses WI22 Bryant Knit Dress D2 Fir XS, S, M, L, XL, XXL \$35.00 Dresses Busy Place \$100.00 30 30 Woven Tops **Busy Place** WI22 Alvorado Blouse D1 Dark Daisy XS, S, M, L, XL, XXL \$35.00 \$100.00 XS, S, M, L, XL, XXL **Woven Tops Busy Place** WI22 Alvorado Blouse D1 Folk Border \$35.00 \$100.00 30 **Woven Tops** Busy Place WI22 Linden Blouse D2 Ferny XS, S, M, L, XL, XXL \$43.75 \$125.00 30 **Woven Tops** Busy Place WI22 Linden Blouse D2 **Block Floral** XS, S, M, L, XL, XXL \$43.75 \$125.00 30 XS, S, M, L, XL, XXL **Woven Tops** Busy Place WI22 Grant Button Up D2 Nouveau Border \$33.25 \$95.00 30 **Woven Tops Busy Place** WI22 Grant Button Up D2 Stardust XS, S, M, L, XL, XXL \$33.25 \$95.00 30 WI22 BP Ringer D1 XS, S, M, L, XL, XXL\$19.25 \$55.00 30 Knit Tops Busy Place Mushroom **Knit Tops Busy Place** WI22 Ivy Knit Top D1 XS, S, M, L, XL, XXL \$31.50 \$90.00 30 Chestnut XS, S, M, L, XL, XXL \$31.50 \$90.00 30 **Knit Tops Busy Place** WI22 Ivy Knit Top D1 Ember Busy Place WI22 Willow Knit Top D2 XS, S, M, L, XL, XXL \$35.00 \$100.00 30 Knit Tops 411 Fir **Busy Place** Coal XS, S, M, L, XL, XXL 30 **Knit Tops** WI22 Willow Knit Top D2 \$35.00 \$100.00 XS, S, M, L, XL, XXL 25 Pants/Shorts Busy Place WI22 Alma Trousers D2 Ferny \$165.00 Pants/Shorts Busy Place WI22 Alma Trousers D2 Block Floral XS, S, M, L, XL, XXL \$57.75 \$165.00 25 WI22 Belgrave Jeans D1 \$49.00 \$140.00 25 Denim Busy Place **Britlyn Collage** 26, 27, 28, 29, 30, 31, 32, 33, 34 26, 27, 28, 29, 30, 31, 32, 33, 34 Chain Vine \$49.00 \$140.00 25 Denim Busy Place 414 WI22 Belgrave Jeans D1 Skirts **Busy Place** WI22 Noe Maxi Skirt D1 Folk Border XS, S, M, L, XL, XXL \$43.75 \$125.00 25 XS, S, M, L, XL, XXL Skirts **Busy Place** WI22 Noe Maxi Skirt D1 Dark Daisv \$125.00 25 Skirts WI22 Valencia Knit Skirt D2 Fir XS, S, M, L, XL, XXL\$33.25 \$95.00 30 **Busy Place** Skirts Coal \$33.25 \$95.00 30 Busy Place WI22 Valencia Knit Skirt D2 XS, S, M, L, XL, XXL WI22 Poplar Sweater Duster D1 Outerwear **Busy Place** Chestnut XS, S, M, L, XL, XXL \$52.50 \$150.00 30 Outerwear **Busy Place** WI22 Poplar Sweater Duster D1 Ember XS, S, M, L, XL, XXL \$70.00 \$200.00 30 Outerwear Busy Place WI22 Eugenia Duster D2 Mahogany XS, S, M, L, XL, XXL \$190.00 35 WI22 Eugenia Duster (D2) Camel XS, S, M, L, XL, XXL \$66.50 \$190.00 35 Outerwear **Busy Place** Mahogany XS, S, M, L, XL, XXL\$87.50 \$250.00 30 Outerwear Busy Place WI22 Ellis Moto Coat (D2) Busy Place 419 WI22 Ellis Moto Coat (D2) Camel XS, S, M, L, XL, XXL\$87.50 \$250.00 30 Outerwear

Screenshot of full assortment spreadsheet

WI22 ASSORTMENT

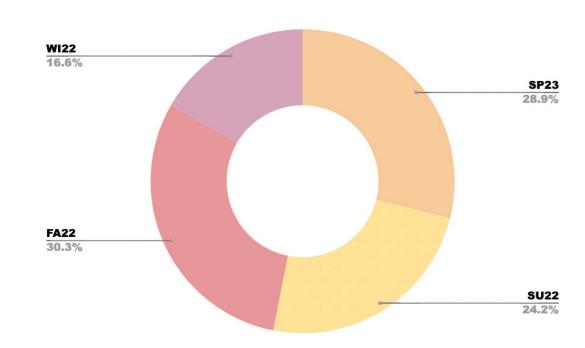
GREEN DREAMER

1ST YEAR ASSORTMENT

Winter 2022 is our smallest collection so far.

We wanted to have a tight focus for this collection focusing on more dressed up looks for the holiday season, and easy sized garments for gifting.

Opportunites for expanding our accessories in future seasons is also apparent for holiday gifting.

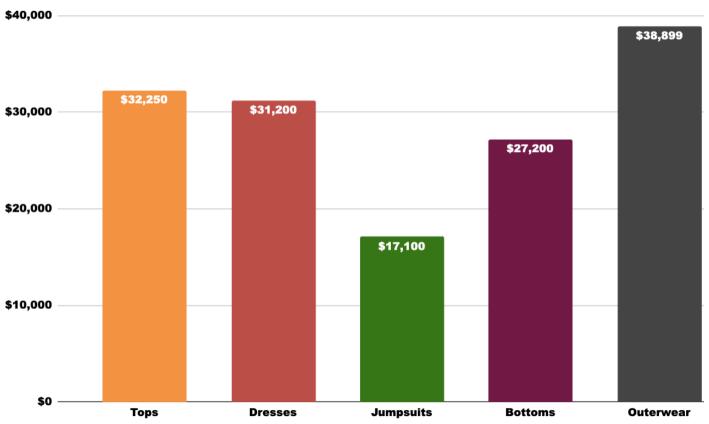


	Woven Tops	Dresses	Jumpsuits	Knit Tops	Pants/Shorts	Denim	Outerwear	Skirts	Accessories	TOTAL	
Total assortment	6	6	4	5	2	2	6	4	0	35	
Total Retail	\$19,200.00	\$31,200.00	\$17,100.00	\$13,050.00	\$8,250.00	\$7,000.00	\$38,800.00	\$11,950.00	\$0.00	\$ 146,550.00	
COGS	\$6,720.00	\$10,920.00	\$5,985.00	\$4,567.50	\$2,887.50	\$2,450.00	\$13,580.00	\$4,182.50	\$0.00	\$ 51,292.50	
Total quantity to											
order	180	180	120	210	50	50	190	110	0	1090	

WI22 ASSORTMENT STATS

GREEN DREAMER

Winter 2022 Retail Price by Category

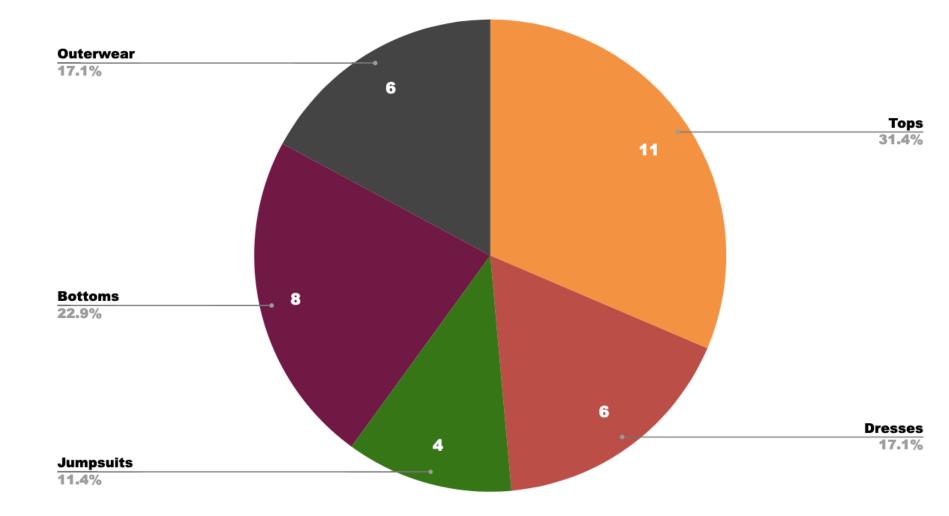


Outerwear is a driving category for Winter, pulling the most money in projected retail sales, while having a smaller overall quantity of styles than the rest of the season.

Tops and dresses are nearly matched in sales, though the tops assortment is nearly twice as many.

We anticipate Tops to be an easy gifting purchase at a lower price point.

Winter 2022 Assortment



SEASON LINEUP: W122

DELIVERY 1 - 11/1



Flywheel Jumpsuit

Style #: WI22-1401 Size Range: XS-XXL Fabric: Tencel Twill

Colorways: Britlyn Collage, Chain Vine

Cost: \$57.75 Retail: \$165

Alvorado Blouse

Style #: WI22-1405 Size Range: XS-XXL Fabric: Sueded Cupro Colorways: Dark Daisy, Folk Border Cost: \$35 Retail: \$100

Franconia Dress

Style #: WI22-1406 Size Range: XS-XXL Fabric: Tencel Twill Colorways: Chain Vine, Britlyn Collage Cost: \$33.25 Retail: \$95

Belgrave Jeans

Style #: WI22-1414
Size Range: 26-34
Fabric: Tencel Twill
Colorways: Britlyn Collage, Chain Vine
Cost: \$49
Retail: \$140

Poplar Sweater Duster

Style #: WI22-1417 Size Range: XS-XXL Fabric: Sweater Knit Colorways: Washed Balck, Chestnut Cost: \$52.50

Cost: \$52.50 Retail: \$150

SEASON LINEUP: W122

DELIVERY 2 - 11/22/22



Noe Maxi Skirt

Style #: WI22-1415 Size Range: XS-XXL Fabric: Sueded Cupro Colorways: Folk Border, Dark Daisy Cost: \$43.75 Retail: \$125

Ivy Knit Top

Style #: WI22-1410 Size Range: XS-XXL Fabric: Sweater Knit Colorways: Chestnut, Washed Black Cost: \$31.50 Retail: \$90

Mushy Logo Ringer

Style #: WI22-1409 Size Range: XS-XXL Fabric: Single Jersey Colorways: Mushy/Chestnut Cost: \$19.25 Retail: \$55

WINTER 22

Coal

Fir

Delivery 2: Color & Print

Mahogany

Iris

The second half of Winter takes a mystical lean, with deep rich shades of Mahogany, Fir and Coal, with contrasting brightness balanced out by Iris blue and Camel.

Continuing the folk direction of the previous delivery, Block Floral continues the theme, while Nouveau Border and Stardust elevate the overall elegance of the collection.



Block Floral CPH Studio Print

GREEN DREAMER



Nouveau Border WGSN



Stardust **CPH Studio Print**



Busy Place Original

SEASON LINEUP: W122

DELIVERY 2 - 11/22/22



Style #: WI22-2411 Size Range: XS-XXL Fabric: Sweater Knit, Rib trim Colorways: Fir, Coal Cost: \$35 Retail: \$100 Style #: WI22-2403 Size Range: XS-XXL Fabric: Cupro Satin Colorways: Stardust, Nouveau Border Cost: \$113.75 Retail: \$325

Eugenia Duster

Style #: WI22-2418
Size Range: XS-XXL
Fabric: Faux Suede
Colorways: Mahogany, Camel
Cost: \$66.5
Retail: \$190

Alma Trousers

Style #: WI22-2413
Size Range: XS-XXL
Fabric: Sueded Cupro
Colorways: Ferny, Block Floral
Cost: \$57.75
Retail: \$165

Bryant Dress

Style #: WI22-2404 Size Range: XS-XXL Fabric: Rib Knit Colorways: Coal, Fir Cost: \$35 Retail: \$100

SEASON LINEUP:W122

DELIVERY 2 - 11/22/22



Grant Blouse

Style #: WI22-2408 Size Range: XS-XXL Fabric: Cupro Satin

Colorways: Stardust, Nouveau Border

Cost: \$33.25 Retail: \$95

Style #: WI22-2402 Size Range: XS-XXL

Fabric: Faux Suede

Colorways: Mahogany, Camel

Cost: \$42 Retail: \$120 Valencia Skirt

Style #: WI22-2416 Size Range: XS-XXL Fabric: Rib Knit Colorways: Coal, Fir Cost: \$33.25 Retail: \$95

Ellis Moto Jacket

Style #: WI22-2419 Size Range: XS-XXL Fabric: Faux Suede, Sherpa Colorways: Mahogany, Camel Cost: \$87.50

Retail: \$250

Linden Blouse

Style #: WI22-2407 Size Range: XS-XXL Fabric: Sueded Cupro Colorways: Ferny, Block Floral

Cost: \$43.75 Retail: \$125

